Friday,
February 21, 2020

Present:

MICHAEL WHEELER, Budget Director
DARIUS SHAHINFAR, Treasurer
MARISA FRANCHINI, Corporation Counsel
WILLIAM LECUYER, City Engineering
FRANK ZEOLI, Deputy Commissioner of DGS

Shahinfar offered a motion to accept the amended agenda
Zeoli seconded the motion

( 5 ) Affirmative    ( 0 ) Negative

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5   Negative 0
Mr. Milano offered the following:

Resolved, that the Secretary be authorized and directed to advertise for bids for the following:

City of Albany
HVAC and Temperature Control
Inspections and Service Contract for Various City Owned Buildings
City of Albany, New York

BIDS TO BE RECEIVED

Said proposals to be received by the Board at a regular meeting to be held on Tuesday, March 3, 2020 at 1:30 p.m. and that each bidder be required to present with the bid a deposit in the amount equal to 5% of the total bid in a bid bond or certified check, conditioned upon entering into the contract if the bid is accepted and for the performance of the same:

Adopted by the following vote
Wheeler
Shahinifar
Lecuyer
Franchini
Zeoli
Affirmative 5 Negative 0
Friday, February 21, 2020

Mr. Milano offered the following:

Resolved, that the Secretary be authorized and directed to advertise for bids for the following:

City of Albany
Maintenance Contract for
Plumbing Work for
Various City Owned Buildings
City of Albany, New York

BIDS TO BE RECEIVED

Said proposals to be received by the Board at a regular meeting to be held on Tuesday, March 3, 2020 at 1:30 p.m. and that each bidder be required to present with the bid a deposit in the amount equal to 5% of the total bid in a bid bond or certified check, conditioned upon entering into the contract if the bid is accepted and for the performance of the same:

Adopted by the following vote

Wheeler
Shahinfar
Lecuyer
Franchini
Zecoli

Affirmative 5  Negative 0
February 21, 2020

Ms. Robinson offered the following:

Resolved, that the Secretary be authorized and directed to advertise for bids for the following:

**City of Albany**  
**Maiden Lane – Albany Waterfront Performance Place and Livingston Landing**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held March 17th at 1:30 p.m. and that each bidder be required to present with the bid a deposit equal in amount to 5% of the total bid in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote:

- Wheeler
- Shahinfar
- Lecuyer
- Franchini
- Zeoli

Affirmative 5  Negative 0
The following was offered on behalf of the City of Albany Department of Recreation:

RESOLVED, that the Secretary be authorized and directed to advertise for bids on behalf of the City of Albany Department of Recreation for the following:

PURCHASE AND INSTALLATION OF
Double Face LED Display – Outdoor Sign

BIDS TO BE RECEIVED

Said proposals to be received by the Board at a regular meeting to be held Tuesday, March 3, 2020 at 1:30 P.M., and that each bidder be required to present with the bid a deposit equal in amount to 5% of the total bid in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5  Negative 0
BOARD OF CONTRACT AND SUPPLY  
City of Albany, NY  
Date Bids Received: February 21, 2020  

**Title:** Concrete & Associated Materials  
Department of General Services

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Callanan Industries, Inc.</td>
<td>Bid Bond</td>
<td>Total Price: $284,017.50</td>
</tr>
<tr>
<td>PO Box 15097</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Albany, NY 12212</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cranesville Block Company</td>
<td>Official Check</td>
<td>Total Price: $233,910.00</td>
</tr>
<tr>
<td>1250 Riverfront Center</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amsterdam, NY 12010</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Adopted by the following vote  
Wheeler  
Shahinfar  
Leeby  
Franchini  
Zeoli  
Affirmative _5_  Negative _0_
Title: Conservation Seed & Associated Materials  
Department of General Services

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>David Seed Company</td>
<td>Official Check</td>
<td>Total Price: $9,462.85</td>
</tr>
<tr>
<td>50 Railroad Avenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Albany, NY 12205</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Siteone Landscapes</td>
<td>Bid Bond</td>
<td>Total Price: $6,684.60</td>
</tr>
<tr>
<td>1385 E. 36th Street</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cleveland, OH 44114</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Adopted by the following vote:
Wheeler
Shahinfar
Lechayr
Franchini
Zeoli
Affirmative 5  Negative 0
BOARD OF CONTRACT AND SUPPLY  
City of Albany, NY  
Date Bids Received: January 21, 2020  

**Title:** Light Vehicle Transmission Repairs  
Department of General Services

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
</table>
| Quality Transmissions, Inc.  
403 3rd Avenue  
Watervliet, NY 12189 | No bid deposit submitted |               |

Adopted by the following vote:  
Wheeler  
Shahinfar  
Lecuyer  
Franchini  
Zoeli  

**Affirmative** ____  **Negative** ____
**Title:** Maintenance Contract for Electrical Work for VCOBs  
**Engineering Department**

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Harold R. Clune, Inc.</td>
<td>Bid Bond</td>
<td>Base Bid: $38,500.00</td>
</tr>
<tr>
<td>30 Prospect Street</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ballston Spa, NY 12020</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kasselman Electric Co., Inc.</td>
<td>Bid Bond</td>
<td>Base Bid: $27,500.00</td>
</tr>
<tr>
<td>PO Box 984</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Albany, NY 12201</td>
<td></td>
<td></td>
</tr>
<tr>
<td>McBain Electric</td>
<td>Bid Bond</td>
<td>Base Bid: $38,825.00</td>
</tr>
<tr>
<td>2742 6th Avenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Troy, NY 12180</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Adopted by the following vote:
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli*

**Affirmative:** 5  **Negative:** 0
Title: Street Resurfacing & Sidewalk Reconstruction – Contract 1

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Callanan Industries, Inc.</td>
<td>Bid Bond</td>
<td>Base Bid: $3,578,987.17</td>
</tr>
<tr>
<td>PO Box 15097</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Albany, NY 12212</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Evolution Construction Services</td>
<td>Bid Bond</td>
<td>Base Bid: $3,166,723.37</td>
</tr>
<tr>
<td>PO Box 511</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mechanicville, NY 12118</td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Castle Paving, LLC</td>
<td>Bid Bond</td>
<td>Base Bid: $3,238,108.17</td>
</tr>
<tr>
<td>1 Madison Street – Ste. 100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Troy, NY 12180</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Peter Luizzi &amp; Bros. Contracting, Inc.</td>
<td>Bid Bond</td>
<td>Base Bid: $3,482,393.20</td>
</tr>
<tr>
<td>49 Railroad Avenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Albany, NY 12205</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5  Negative 0
Title: SUAs for Confined Spaces - APD (Indoor & Outdoor Drones)  
Albany Police Department

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Flyability SA</td>
<td>Waived</td>
<td>1yr Warranty or 2 for additional cost of $4200</td>
</tr>
<tr>
<td>Route de Lac 3 Paudex 1094</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1094 Paudex Vaud</td>
<td></td>
<td>Normal Shop Labor Rate: $105/Hour</td>
</tr>
<tr>
<td>Switzerland</td>
<td></td>
<td>Emergency Labor Rate: $175/Hour</td>
</tr>
<tr>
<td></td>
<td></td>
<td>0% discount on parts/materials from retail</td>
</tr>
<tr>
<td></td>
<td></td>
<td>SEE ATTACHED PRICES</td>
</tr>
</tbody>
</table>

Adopted by the following vote:
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5  Negative 0
PRICE LIST

The price list below informs about the most common product configurations and most frequently purchased items. Our prices are in CHF, which is our national currency. We also offer our products in USD and EUR. These prices are updated quarterly based on currency exchange rates. Our prices do not include taxes and shipping costs neither constitutes a formal offer. Prices are indicative. To get a formal quote, valid for 30 days, contact our sales team at sales@flyability.com. Our team usually replies within 2 business days.

ELIOS 2 PACKAGES

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Product Code</th>
<th>Price [USD]</th>
</tr>
</thead>
<tbody>
<tr>
<td>ELIOS 2 PROFESSIONAL PACKAGE</td>
<td>105973</td>
<td>USD 39,900.00</td>
</tr>
<tr>
<td>ELIOS 2 PROFESSIONAL PACKAGE, W/ RANGE EXTENDER ADD-ON</td>
<td>105975</td>
<td>USD 45,100.00</td>
</tr>
<tr>
<td>ELIOS 2 STARTER PACKAGE</td>
<td>105935</td>
<td>USD 33,600.00</td>
</tr>
<tr>
<td>ELIOS 2 STARTER PACKAGE, W/ RANGE EXTENDER ADD-ON</td>
<td>105937</td>
<td>USD 38,800.00</td>
</tr>
</tbody>
</table>

PACKAGE ADD-ONS

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Product Code</th>
<th>Price [USD]</th>
</tr>
</thead>
<tbody>
<tr>
<td>E2 CCS CAMERA OPERATOR ADD-ON</td>
<td>105896</td>
<td>USD 1,300.00</td>
</tr>
<tr>
<td>INDOOR PHOTOGRAMMETRY TRAINING + YEARLY RENTAL LICENSE ADD-ON</td>
<td>106109</td>
<td>USD 6,030.00</td>
</tr>
<tr>
<td>PHOTOGRAMMETRY YEARLY RENTAL LICENSE ADD-ON</td>
<td>106107</td>
<td>USD 3,150.00</td>
</tr>
</tbody>
</table>

SERVICE OPTIONS

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Product Code</th>
<th>Price [USD]</th>
</tr>
</thead>
<tbody>
<tr>
<td>DATA ACQUISITION MISSION</td>
<td>104602</td>
<td>USD 2,100.00</td>
</tr>
<tr>
<td>E2 EXTENDED WARRANTY</td>
<td>105981</td>
<td>USD 4,200.00</td>
</tr>
<tr>
<td>E2 FLYABILITY PROTECT YEARLY PLAN</td>
<td>106041</td>
<td>USD 3,700.00</td>
</tr>
</tbody>
</table>

TRAINING COURSES

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Product Code</th>
<th>Price [USD]</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIIIM TRAINING</td>
<td>105982</td>
<td>USD 3,200.00</td>
</tr>
<tr>
<td>E2 INTRODUCTORY TRAINING</td>
<td>105999</td>
<td>USD 1,600.00</td>
</tr>
<tr>
<td>INDOOR PHOTOGRAMMETRY TRAINING</td>
<td>106103</td>
<td>USD 3,200.00</td>
</tr>
</tbody>
</table>
# Maintenance

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Product Code</th>
<th>Price [USD]</th>
</tr>
</thead>
<tbody>
<tr>
<td>E2 Motors Maintenance Kit</td>
<td>106023</td>
<td>USD 2,000.00</td>
</tr>
<tr>
<td>Hour of Maintenance</td>
<td>104579</td>
<td>USD 105.00</td>
</tr>
</tbody>
</table>


BOARD OF CONTRACT AND SUPPLY  
City of Albany, NY  
Date Bids Received: February 21, 2020

Title: Woodlawn Park Water Re-Use Project  
Department of General Services

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Security</th>
<th>Amount of Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rainwater Management Solutions</td>
<td>Official Check</td>
<td>Grand Total Unit Sum: $89,250.00</td>
</tr>
<tr>
<td>2550 Shenandoah Ave. NW</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Roanoke, Virginia 24017</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Adopted by the following vote  
Wheeler  
Stahinfur  
Locuyer  
Franchini  
Zoili  
Affirmative 5  Negative 0
February 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the I-90 Sewer Rehabilitation project be awarded to the lowest bidder, Green Mountain Pipeline Services, of Bethel, VT 05032, for the lump sum price of $407,295 listed in their bid of January 24, 2020.

Adopted by the following vote:
Wheeler
Shahinfar
Leenay
Franchini
Zeoli
Affirmative 5    Negative 0
February 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the Emergency Generator Maintenance and Repairs be awarded to Cummins Sales and Service, of 101 Railroad Ave, Albany, NY 12204, for the prices listed in their bid of January 24, 2020.

Adopted by the following vote
Wheeler
Shehinfar
Leeuyer
Franchini
Zeoli
Affirmative 5  Negative 0
Friday, February 21, 2020

Mr. Milano offered the following:

Resolved, that the bid of the following named bidder be accepted and the contract awarded to them, at and for the prices specified in their proposal, they being the lowest qualified bidder and theirs being the lowest qualified bid, and that the Mayor be authorized to sign the contract on behalf of the City and affix its seal thereto.


Bidder: Cummins, Inc.
101 Railroad Avenue
Albany, NY 12205

Bid Amount: $15,684.36

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5   Negative 0
February 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the Sedimentation Building Repairs and Maintenance project, Contract 1A, be awarded to the lowest bidder, VMJR Companies, LLC of Glens Falls, NY 12801, for the lump sum price of $4,963,887, listed in their bid of January 7, 2020.

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5 Negative 0
February 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the Sedimentation Building Repairs and Maintenance project, Contract 1B, be awarded to the lowest bidder, Spring Electric, Inc. of Averill Park, NY 12018, for the lump sum price of $162,770, listed in their bid of January 7, 2020.

Adopted by the following vote
Wheeler
Shahinfar
Lecuyer
Franchini
Zeoli
Affirmative 5  Negative 0