

CITY OF ALBANY, NY  
BOARD OF CONTRACT AND SUPPLY

Tuesday

October 22, 2019

Present:

MICHAEL WHEELER, Budget Director

DARIUS SHAHINFAR, Treasurer

MARISA FRANCHINI, Deputy Corporation Counsel

RANDALL MILANO, City Engineering

SERGIO PANUNZIO, Commissioner of DGS

Shahinfar offered a motion to accept the agenda  
Milano seconded the motion

( 5 ) Affirmative      ( 0 ) Negative

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Panunzio

Affirmative   5   Negative   0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Biodegradable Yard Waste Bags Bid**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$750.00** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zoli

Affirmative 5 Negative 0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Construction Equipment Tires, Tire Mounting & Repair Services**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$2,000** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zoli

Affirmative 5 Negative 0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Heavy & Light Suspension Work**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Saturday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$7,000** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zeoli

Affirmative 5 Negative 0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Heavy Truck Tires, Tire Mounting and Repair Services**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$2,000** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zcoli

Affirmative 5 Negative 0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Light Truck Tires, Tire Mounting & Repair Services**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$1,000** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zcoli

Affirmative 5 Negative 0

Tuesday, October 22, 2019

Mr. Milano offered the following:

Resolved, that the Secretary be authorized and directed to advertise for bids for the following:

**Maintenance Contract for  
Overhead Door Repairs  
for Various City Owned Buildings  
Albany, New York**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 5, 2019 at 1:30 p.m., and that each bidder be required to present with the bid a deposit in the amount equal to 5% of the total bid in a bid bond or certified check, conditioned upon entering into the contract if the bid is accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zcoli

Affirmative 5 Negative 0

**Tuesday, October 22, 2019**

The Department of General Services offered the following:

RESOLVED, That the Secretary be authorized and directed to advertise for bids for the following:

**Passenger Tires, Tire Mounting & Repair Services**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 19, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit in amount of **\$750.00** in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zcoli

Affirmative 5 Negative 0

October 22, 2019

The following was offered on behalf of the Albany Water Board:

RESOLVED, that the Secretary be authorized and directed to advertise for bids on behalf of the Albany Water Board for the following:

**Maintenance of HVAC and Temperature Control Repairs  
in Department of Water and Water Supply Buildings**

**BIDS TO BE RECEIVED**

Said proposals to be received by the Board at a regular meeting to be held Tuesday, November 5, 2019 at 1:30 P.M., and that each bidder be required to present with the bid a deposit equal in amount to 5% of the total bid in a bid bond or certified check, conditioned upon his entering into the contract if his bid be accepted and for the performance of the same.

Adopted by the following vote

Wheeler  
Shahinfar  
Milano  
Franchini  
Zeoli

Affirmative 5 Negative 0

**BOARD OF CONTRACT AND SUPPLY**  
**City of Albany, NY**  
**Date Bids Received: October 22, 2019**

**Title: Aerial Ladder Water Tower Apparatus**  
**Fire Department**

Name of Bidder	Security	Amount of Bid
Garrison Fire & Rescue Corp. PO Box 30 3334 Route 23A Palenville, NY 12463-0030  <b>c/o Rosenbauer America</b> <b>100 Third Street</b> <b>Lyons, SD 57041</b>	Bid Bond	Net Price: \$622,879.00 (This amount was taken from Rosenbauer letter dated 10/21/19 Ref: Apparatus Bid Proposal- Aerial Ladder. See attached documents)

Adopted by the following vote  
 Wheeler  
 Shahinfar  
 Milano  
 Franchini  
 Zeoli  
 Affirmative   5   Negative   0



October 21, 2019

City of Albany  
Board of Contract and Supply  
Department of Fire and Emergency Services  
City Hall  
Albany, N.Y. 12207

Ref: **Apparatus Bid Proposal- Aerial Ladder**

Dear Ms. Parker,

Rosenbauer America of 100 Third Street, Lyons, SD 57041, and Garrison Fire & Rescue Corp. of 3334 Route 23A, Palenville, New York 12463, our Sales Representative for your area, are pleased to submit the enclosed proposal for one (1) Rosenbauer Roadrunner Aerial.

Our proposal dated October 16, 2019 has been tailored around your parameters and we are confident that you will find it closely parallels the design, quality, and performance criteria of the equipment indicated in your specification.

Our proposed apparatus includes One (1) **Rosenbauer** Aluminum Fire Apparatus Body with a **Freightliner M2 112 4 door** Chassis, Hale QMax 2000 GPM Single Stage Side Mount Pump, 51 ft. aluminum telescopic boom, 700 Gallon poly tank and miscellaneous loose equipment as specified within our proposal. Our net price F.O.B. Albany, NY is **Six Hundred Twenty Two Thousand Eight Hundred Seventy Nine Dollars and Zero Cents (\$622,879.00)**.

The unit proposed will be completed within approximately 395 calendar days after award and signing of the contract or receipt of an approved purchase order. Bid prices will remain valid for sixty (60) days from date of bid opening.

**Note: Prices listed are less any applicable local, state or federal taxes, which may be applied to the apparatus proposed. These items if applicable, shall be paid by the City of Albany.**

The completed apparatus shall be delivered to the Albany Fire Department by **Garrison Fire & Rescue Corp.**

**Rosenbauer** has included all warranties for the apparatus within our proposal.

Should **Rosenbauer** be the successful bidder, a Sales Drawing of the apparatus proposed will be provided. A reference drawing has been provided within this proposal at this time.

Our authorized Service Center for your area is Garrison Fire & Rescue Corp., 3334 Route 23A, Palenville, NY 12463.

Thank you for the opportunity to submit our proposal. Should you have any questions, please feel free to contact our Sales Representative, Mr. Phil D'Angelo of Garrison Fire & Rescue Corp. at (518) 678-2281 or contact us here at the factory.

Sincerely,

A handwritten signature in black ink that reads "Scott Oyen". The signature is written in a cursive, flowing style.

Scott Oyen  
Chief Executive Officer

cc: Garrison Fire & Rescue Corp.

**CLARIFICATIONS TO THE**  
**CITY OF ALBANY**  
**AERIAL LADDER PROPOSAL**

1. It is our intention to honor any other entities wishing to make a cooperative purchase from this proposal for 90 days from the date of this bid opening. Rosenbauer reserves the right to make pricing adjustments that may be necessary following that date.
2. Section 22 of the City boilerplate indicates a 45 day grace period for payment, this does not conform to the previously delivered trucks where payment was made following factory inspection and delivery to the Fire Department. If payment is not made at that time the truck will be kept in the possession of Garrison Fire/Rosenbauer until such time payment is made.
3. p.40 of the City specification calls for a 3" x 4" large diameter discharge on the right side pump panel, utilizing a 3" valve. Our proposal calls for a 4x4 discharge and includes the specified electric valve. Under Options we have clarified the price to provide a 3 x 4" discharge with 3"valve.
4. Our proposal provides on large non-folding style wheelchock with no brand specified.
5. Our proposal call for 5 days of factory provided aerial training. Four days training can be provided.
6. Our proposal includes Elkhart model ST-195 triple stacked tips with a #282a stream shaper.
7. We have provided an equipment quote that incudes as many of the items as can provide, the remainder of the items not listed could be provided if the City provides a vendor quote for those items.

**OPTIONS TO THE**  
**CITY OF ALBANY AERIAL PROPOSAL**

**Option #1**

If the Chassis is paid for upon completion  
(\$ 231,444.00)  
**Deduct \$9,192.00**

**Option #2**

Provide 10 year Non Pro-Rate paint warranty  
**Add \$1,885**

**Option #3**

Provide 7 year Non Pro-Rated paint warranty  
**Add \$810**

**Option #4**

Cost to provide provide Performance Bond  
**Add \$5.00 per thousand**

**Option #5**

Provide four (4) day outside vendor training on aerial tactics.  
**Add \$9,600.00**

**BOARD OF CONTRACT AND SUPPLY**  
**City of Albany, NY**  
**Date Bids Received: October 22, 2019**

**Title: Enclosed Equipment Trailers 7,000 lbs Capacity**  
**Department of General Services**

Name of Bidder	Security	Amount of Bid
Malor & Company, Inc. 550 West 54 <sup>th</sup> St. – Suite 1220 New York, NY 10019	None Submitted	Disqualified
Stephan L. Green Trailers 74 Squankum Yellowbrook Rd Farmingdale, NJ 07727	Official Check	3 Units \$11,550 Per Unit Total: \$34,650.00
Verde Inc. 2300 North Scenic Highway Lake Wales, FL 33898	Official Check	3 Units \$8,495 Per Unit Total: \$25,485.00

Adopted by the following vote  
Wheeler  
Shahinfar  
Milano  
Franchini  
Zeoli  
Affirmative 5 Negative 0