

CITY OF ALBANY, NY
BOARD OF CONTRACT AND SUPPLY

Tuesday,
April 21, 2020

Present:

MICHAEL WHEELER, Budget Director
DARIUS SHAHINFAR, Treasurer
RANDALL MILANO, City Engineering
FRANK ZEOLI, Deputy Commissioner of DGS

Shahinfar offered a motion to accept the agenda
Milano seconded the motion

(4) Affirmative (0) Negative

Adopted by the following vote

Wheeler
Shahinfar
Milano
Zeoli

Affirmative 4 Negative 0

BOARD OF CONTRACT AND SUPPLY
City of Albany, NY
Date Bids Received: April 21, 2020

Title: Maintenance Contract for Roofing Work for VCOBs
Engineering Department

Name of Bidder	Security	Amount of Bid
Mid-State Industries, LTD 1105 Catalyn Street Schenectady, NY 12303	Bid Bond	Base Bid: \$36,100.00
Titan Roofing, Inc. 200 Tapley Street Springfield, MA 01104	Bid Bond	Base Bid: \$47,500.00

Adopted by the following vote
Wheeler
Shahinfar
Milano
Zeoli
Affirmative 4 Negative 0

BOARD OF CONTRACT AND SUPPLY
City of Albany, NY
Date Bids Received: April 21, 2020

Title: Street Milling 2020
Department of General Services

Name of Bidder	Security	Amount of Bid
Evolution Construction Services PO Box 511 Mechanicville, NY 12118	Bid Bond	Base Bid: \$88,005.00
Peter Luizzi & Bros. Contracting, Inc. 49 Railroad Avenue Albany, NY 12205	Bid Bond	Base Bid: \$91,825.00

Adopted by the following vote

Wheeler
Shahinfar
Milano
Zeoli

Affirmative 4 Negative 0

BOARD OF CONTRACT AND SUPPLY
City of Albany, NY
Date Bids Received: April 21, 2020

Title: Street Resurfacing & Sidewalk Reconstruction – Contract 2
Engineering

Name of Bidder	Security	Amount of Bid
Callanan Industries, Inc. PO Box 15097 Albany, NY 12212	Bid Bond	Base Bid: \$3,383,769.00
New Castle Paving, LLC 1 Madison Street – Ste. 100 Troy, NY 12180	Bid Bond	Base Bid: \$2,955,026.00
Peter Luizzi & Bros. Contracting, Inc. 49 Railroad Avenue Albany, NY 12205	Bid Bond	Base Bid: \$2,874,394.00

Adopted by the following vote

Wheeler
Shahinfar
Milano
Zeoli

Affirmative 4 Negative 0

BOARD OF CONTRACT AND SUPPLY
City of Albany, NY
Date Bids Received: April 21, 2020

Title: SUAs for Confined Spaces - APD
Albany Police Department

Name of Bidder	Security	Amount of Bid
Empire Drone Co. 5 Coventry Drive Fulton, NY 13069	Waived	Normal Shop Labor Rate: \$120/Hour Emergency Labor Rate: \$340/Hour Estimate Price: \$35,642.00 10% Discount on Parts/Materials from Retail Contract Extension #1 not to exceed 5% Contract Extension #2 not to exceed 10% Contract Extension #3 not to exceed 15%
Flyability SA Route de Lac 3 Paudex 1094 1094 Paudex Vaud Switzerland	Waived	See Attached Price List

Adopted by the following vote

Wheeler
 Shahinfar
 Milano
 Zeoli

Affirmative 4 Negative 0

CESSORY	104873	GCS ADDITIONAL RC NO TABLET	USD 990.00	Additional UAV RC with charger, as a spare or for dual (camera) operation. Tablet to be purchased separately.
CESSORY	EA7A253V01	GCS TABLET	USD 530.00	Resoguarded B tablet with its charger and Flyability Cockpit App installed
DI-ON	106107	PHOTOGRAMMETRY YEARLY RENTAL LICENSE ADD-ON	USD 3,150.00	Yearly rental Packdragger license - 1x1. Can only be purchased together with a drone
DI-ON	106109	INDOOR PHOTOGRAMMETRY TRAINING - YEARLY RENTAL LICENSE ADD-ON	USD 6,030.00	Yearly rental Packdragger license - 1x1. Two-day photogrammetry training course. Up to 2 people. Excl. travel expenses - 1x1. Can only be purchased together with a drone
DI-ON	106579	INDOOR PHOTOGRAMMETRY TRAINING - YEARLY RENTAL LICENSE ADD-ON	USD 105.00	Fee per hour for maintenance
DI-ON	106923	ELIOS MOTORS MAINTENANCE KIT	USD 2,000.00	4 motors and fittings
DI-ON	104577	ELIOS HEAT DUV SHIPPING	USD 3,700.00	One year next working day shipment of a temporary replacement unit in case of failure or damage
DI-ON	104579	ELIOS EXTENDED WARRANTY	USD 3,200.00	Extension of warranty to 24 months. Can only be purchased together with the Elios K1 or Packdragger
DI-ON	104580	ELIOS PREP/UP MAINTENANCE	USD 2,000.00	Time, material and cost of repairs and shipping back to customer. Can only be purchased at the time of Elios or Packdragger purchase
DI-ON	104607	ELIOS FLYABILITY PROTECT FOR RENTAL	USD 1,050.00	Flyability Protect is the price of a hand programme designed to provide you with a comprehensive cover for damages to your Elios drone. Refer to the program conditions for more information. Price per month and per drone covered
DI-ON	104608	ELIOS FLYABILITY PROTECT	USD 2,700.00	Flyability Protect is the price of a hand programme designed to provide you with a comprehensive cover for damages to your Elios drone. Refer to the program conditions for more information. Price per month and per drone covered
DI-ON	104609	ELIOS FLYABILITY PROTECT FOR RENTAL	USD 4,200.00	Extension of warranty to 24 months. Can only be purchased together with an Elios 2 package.
DI-ON	105981	ELIOS EXTENDED WARRANTY	USD 3,200.00	Extension of warranty to 24 months. Can only be purchased together with an Elios 2 package.
DI-ON	105981	ELIOS FLYABILITY PROTECT YEARLY PLAN	USD 3,590.00	Yearly rental Packdragger license
DI-ON	105981	ELIOS FLYABILITY PROTECT YEARLY PLAN	USD 10,900.00	Complete payload assembly with camera and LEDs
DI-ON	101003	ELIOS ELECTRONIC STACK ASSEMBLY	USD 9,000.00	Complete electronic stack assembly with BE2 or unit, antenna board and power board
DI-ON	101009	ELIOS MOTOR	USD 400.00	Motor assembly with ESC and cable
DI-ON	101105	ELIOS BATTERY CHARGER	USD 35.00	Elios 2 step securing the battery into the frame. Includes the necessary screws to mount the battery strap.
DI-ON	101165	ELIOS SD CARD 64GB	USD 45.00	SD card with its adaptors
DI-ON	104609	ELIOS BATTERY CONNECTOR SAFETY CLIP	USD 15.00	Elios battery connector safety clip
DI-ON	104610	ELIOS 1 TOOLBOX KIT	USD 15.00	Elios 1 battery strap replacement set
DI-ON	104611	ELIOS 1 TOOLBOX KIT	USD 210.00	Complete Elios 1 maintenance toolbox.
DI-ON	104614	ELIOS SD CARD 32GB SET	USD 25.00	SD card with its adaptors
DI-ON	104615	ELIOS CAGE SUSPENSION CONNECTION SET	USD 35.00	Elios cage suspension connection set
DI-ON	104621	ELIOS PROPELLER PACK OF 4 WITH NUTS M5	USD 35.00	4x replacement propeller with M5 nuts.
DI-ON	104622	ELIOS CARBON RING	USD 1,300.00	Elios decoupling mechanism carbon ring
DI-ON	104623	ELIOS 1 BATTERY (PACK OF 3 SPARE BATTERIES)	USD 2300.00	Pack of 3 Elios 1 batteries
DI-ON	104640	ELIOS BATTERY CHARGER	USD 60.00	Flyability charger to charge Elios 2, 18.5V 5200mAh battery.
DI-ON	104630	ELIOS 2 TOOLBOX KIT	USD 210.00	Complete Elios 2 maintenance toolbox.
DI-ON	104631	ELIOS 2 BATTERY PACK	USD 760.00	3x 18.5V 5200mAh Elios 2 battery used to power Elios 2.
DI-ON	104634	ELIOS 2 BATTERY PACK	USD 690.00	Arm vision and distance sensor, board and casing.
DI-ON	104637	ELIOS BUZZER ASSEMBLY	USD 35.00	Assembly of carbon frame to cage connectors.
DI-ON	104639	ELIOS FRAME	USD 4,400.00	Main UAV carbon panel
DI-ON	104641	ELIOS 2 LEDS PANEL LEFT	USD 1,720.00	Left LED lighting panel
DI-ON	104642	ELIOS 2 LEDS PANEL RIGHT	USD 995.00	Right LED lighting panel
DI-ON	104643	ELIOS RANGE EXTENDER RC KIT NO TABLET STANDARD	USD 1,000.00	Front carbon perignon with polyfed support.
DI-ON	104644	ELIOS RANGE EXTENDER RC KIT NO TABLET STANDARD	USD 2,000.00	Additional UAV RC with charger, modified for use with a Range Extender. Can be used as well as a spare or for dual (camera) operation. Tablet to be purchased separately. Includes 2 antennas.
DI-ON	104645	ELIOS RANGE EXTENDER RC KIT NO TABLET STANDARD	USD 1,000.00	Front vision and distance sensor, board and casing.
DI-ON	104646	ELIOS RANGE EXTENDER RC KIT NO TABLET STANDARD	USD 20.00	USB cable (B to C & C to B)
DI-ON	104647	ELIOS BATTERY CHARGER	USD 25.00	3x 11V 2800mAh Elios battery used to power Elios as well as the LiPo to USB charger and cell checker.
DI-ON	104648	ELIOS BATTERY CHARGER / DISCHARGER	USD 210.00	Flyability battery charger with two channels to charge and discharge Elios 1 batteries
DI-ON	104649	ELIOS LENS CLEANER	USD 15.00	Plastic parts - Lens.
DI-ON	104650	ELIOS LIPO BAG	USD 15.00	Safety pouch to transport LiPo Batteries
DI-ON	104651	ELIOS CAGE PERIGNON STANDARD	USD 530.00	1 transport case with pull handle and wheels
DI-ON	104652	ELIOS OFFSET WEIGHT	USD 4,100.00	Range extender and its 20m cables (incl. CCS (no RC and no label))
DI-ON	104653	ELIOS TRANSPORT CASE	USD 3,200.00	Two-day photogrammetry training course. Up to 2 people. Excl. travel expenses
DI-ON	104654	ELIOS RANGE EXTENDER MODULE	USD 530.00	Additional Participant to specialised training. Per day of training and per participant after the second
DI-ON	104655	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	Two days of specialist training in real assets. Includes up to two participants
DI-ON	104656	ELIOS RANGE EXTENDER MODULE	USD 1,600.00	One day of specialist training. up to two participants
DI-ON	104657	ELIOS RANGE EXTENDER MODULE	USD 1,600.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104658	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	2 days of Alimv (Aerial Visual Inspection Methodology) training. Up to 2 people. Excl. travel expenses
DI-ON	104659	ELIOS RANGE EXTENDER MODULE	USD 1,600.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104660	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104661	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104662	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104663	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104664	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104665	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104666	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104667	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104668	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
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DI-ON	104670	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104671	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
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DI-ON	104674	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104675	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104676	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
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DI-ON	104680	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104681	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
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DI-ON	104765	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104766	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	1 day of training (incl. travel expenses) and access to online training
DI-ON	104767	ELIOS RANGE EXTENDER MODULE	USD 3,200.00	

BOARD OF CONTRACT AND SUPPLY
City of Albany, NY
Date Bids Received: April 21, 2020

Title: UAS for Outdoors
Albany Police Department

Name of Bidder	Security	Amount of Bid
Empire Drone Co. 5 Coventry Drive Fulton, NY 13069	Waived	Normal Shop Labor Rate: \$200/Hour Emergency Labor Rate: \$350/Hour Estimate Price: \$36,553.00 10% Discount on Parts/Materials from Retail Contract Extension #1 not to exceed 5% Contract Extension #2 not to exceed 10% Contract Extension #3 not to exceed 15%
Forensic Mapping Solutions, Inc. 766 Falmouth Road – Ste A8 Mashpee, MA 02649	Waived	Normal Shop Labor Rate: \$90/Hour Emergency Labor Rate: \$90/Hour SEE ATTACHED QUOTES

Adopted by the following vote

Wheeler
 Shahinfar
 Milano
 Zeoli

Affirmative 4 Negative 0

Forensic Mapping Solutions Inc.
 766 Falmouth Road Suite A-8
 Mashpee, MA 02649
 508-444-2188
 www.forensicmappingsolutions.com



QUOTE

ADDRESS
 Albany Police Department
 165 Henry Johnson Blvd
 Albany, NY 12210

SHIP TO
 Albany Police Department
 165 Henry Johnson Blvd
 Albany, NY 12210

QUOTE # 1295
DATE 04/15/2020
EXPIRATION DATE 05/15/2020

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
1	DJI Matrice 210 V2 Utility Package	16,353.99	16,353.99
	1 DJI Matrice 210 V2 (Base Unit)		
	1 Matrice 210 Enterprise Shield		
	1 Cendence-S Remote Controller		
	1 CrystalSky 7.85" Monitor		
	1 Remote Controller Lanyard		
	2 Matrice 200 180w Power Adaptor		
	2 Matrice 200 180w Power Power Cable		
	1 Matrice 200 Charging Hub		
	6 TB55 Intelligent Flight Battery		
	4 WB37 CrystalSky Battery		
	2 Matrice 200 1760S Propeller Pair		
	1 Hoodman 5' Launch Pad		
	1 DJI Matrice 200 GPC Case		
1	DJI FLIR Zenmuse XT2	13,200.00	13,200.00
	Thermal 640 30HZ 19mm Lens		
1	DJI Zenmuse Z30 Camera	3,200.00	3,200.00
	30x Optical Zoom Camera		
1	DJI Zenmuse X5S camera	2,199.00	2,199.00
	DJI Zenmuse X5S camera		

SUBTOTAL	34,952.99
SHIPPING	200.00
TOTAL	\$35,152.99

Accepted By

Accepted Date

Thank You For Your Business!

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QUOTE

ADDRESS

Albany Police Department
 165 Henry Johnson Blvd
 Albany, NY 12210

SHIP TO

Albany Police Department
 165 Henry Johnson Blvd
 Albany, NY 12210

QUOTE # 1069

DATE 04/15/2020

EXPIRATION DATE 05/15/2020

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Pix4D Mapper Perpetual License - 1 seat 1 year updates and Pix4D provided tech support	4,990.00	4,990.00
1	Pix4D Support & Upgrade - 1 seat Pix4D Mapper 1-year extension (before expiry)	499.00	499.00
1	FMS Tech Support Two years 24/7 phone tech support provided by Forensic Mapping Solutions, Inc. - NO CHARGE	0.00	0.00
10	5 Day Training - Part 107 & Pix4D * 2 Days - Part 107 Remote Pilot Training (8 Hours), UAS Ground School (8 Hours), Part 107 training manual included. 1 Instructor, minimum of 10 Students. * 3 Days - Pix4D Training with GCP's using RTK GPS and Total Station, integration with CAD Software and existing equipment (24 Hours). 1 Instructor, minimum of 10 students. Training provided by an FAA Certified Remote Pilot & ACTAR accredited reconstructionist. Pix4D course is ACTAR approved for 20 CEUs. Priced per student, minimum of 10.	1,150.00	11,500.00

FMS 24/7 phone Tech Support remains in force at no charge with active Pix4D Support & Upgrades

TOTAL

\$16,989.00

Accepted By

Accepted Date

Forensic Mapping Solutions Inc.
 766 Falmouth Road Suite A-8
 Mashpee, MA 02649
 508-444-2188
 www.forensicmappingsolutions.com



QUOTE

ADDRESS	SHIP TO	QUOTE # 1068
Albany Police Department	Albany Police Department	DATE 04/15/2020
165 Henry Johnson Blvd	165 Henry Johnson Blvd	EXPIRATION DATE 05/15/2020
Albany, NY 12210	Albany, NY 12210	

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
	<u>FMS RTK GPS PUBLIC SAFETY POSITIONING SYSTEM</u>		
1	DT372APTR Rugged tablet 256GB 372TR-10B-494 - 7" fanless Rugged Tablet with Intel Pentium, 1.1GHz quad core processor, built-in Dual Frequency GNSS module, Wi-Fi and Bluetooth, 800 nits capacitive touch screen. IP65 and MIL-STD-810G rated. Standard Package 1. One DT372AP-TR with a Swappable Battery Pack and Handstrap 2. AC-DC Power Adapter with Power Cord 3. Documentation	2,998.00	2,998.00
1	Back CMOS camera for DT372APTR UCCD-372B	92.00	92.00
1	Long range Bluetooth for DT372APTR ULRBT-372	115.00	115.00
1	Pole Mount Cradle for DT372APTR ACC-008-301G	298.00	298.00
1	Pole Mount Kit GNSS and RF cable UGPS-301TR-KIT	525.00	525.00
1	RF Cable GNSS ACC-016-02 GNSS Antenna cable, 4 feet	33.00	33.00
1	Digital Pen for 372APTR Rugged Tablet ACC-007-35 - Digital Pen. Dimension: 9.7mm x 140.7mm; Weights: <25g. Standard package: 1 Digital Pen, 1 AAAA battery, 1 coil lanyard and 1 pen clip	67.00	67.00
1	Tablet Screen Protector ACC-011-18 - 7" Screen Protector for DT372 Tablet	6.00	6.00
1	SECO Pole Mount Bracket	165.00	165.00
1	5000 Case Black with custom insert	295.00	295.00
1	EVR 11 GNSS Evidence Recorder Bundle IMS Evidence Recorder 11 GNSS Bundle (for use with RTK GPS) Includes IMS Evidence Recorder GNSS/GPS - Customer Care Package (1yr) \$195	2,190.00	2,190.00
1	SECO 5128-20-GT 2M Snap Lock Rod	329.00	329.00

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OVER →

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
1	SECO GPS Bipod 5217-04-R Red GPS Bipod Prism Pole with thumb release lock	159.00	159.00
1	SECO 8151-02-FLY HD SYSTEM BAG 55"L Cordura with Rhinotek ends, Zipper Closure, Holds 2M Snap Lock Pole with a Bipod or Tripod attached	68.00	68.00
1	GCP Targets 18 Inch GCP aluminum target - numbered- set of 10; Targets are one of a kind custom made GCP targets by Forensic Mapping Solutions, Inc.; FMS is the sole source for these targets. Includes zippered rhinotek carrying case.	349.00	349.00

SUBTOTAL	7,689.00
DISCOUNT	-400.00
SHIPPING	175.00
TOTAL	\$7,464.00

Accepted By

Accepted Date

Thank You For Your Business!

April 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the 2020 Cured-In-Place Pipe Lining Project be awarded to the lowest bidder, Kenyon Pipeline Inspection, LLC. of Queensbury, NY 12804, for the lump sum price of \$431,780.00 listed in their bid on April 7, 2020.

Adopted by the following vote

Wheeler

Shahinfar

Milano

Zeoli

Affirmative 4 Negative 0

April 21, 2020

The following resolution was offered on behalf of the Albany Water Board:

RESOLVED, that the contract of the purchase of Hymax Couplings be awarded to the lowest bidder, F.W. Webb of Bedford, MA 01730, for the unit prices listed in their bid received on April 7, 2020.

Adopted by the following vote

Wheeler

Shahinfar

Milano

Zeoli

Affirmative 4 Negative 0